



U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, D.C. 20416

DEPUTY ADMINISTRATOR

Dear Friend,

Last fall, President Obama signed into law the most important piece of small business legislation in over a decade: the Small Business Jobs Act of 2010.

All of us at the U.S. Small Business Administration (SBA) have worked hard to implement the Jobs Act and get the resources it offers into the hands of small businesses. Thanks to the Jobs Act, we have already put over \$12 billion in loans into the hands of small business owners across the country. We also awarded \$50 million in grants to fund innovative counseling projects at our Small Business Development Centers. Moreover, the Jobs Act contained 19 provisions to help small businesses win a greater share of the \$500 billion in federal government contracts awards each year.

Now, we are going on the road, to get candid input and opinions from stakeholders throughout the small business community. I am excited to announce the Small Business Jobs Act Tour, which will include thirteen stops across the country. At each of these events, senior agency officials will lead breakout sessions to gather feedback from small business owners, lenders, and government contractors among others. SBA Administrator, Karen Mills, will be attending the Boston event on April 1st. I am especially excited to be joining the events in Albuquerque, New Mexico on April 11th, Denver, Colorado on April 13th, and Washington, DC (date TBD).

I want to encourage you to participate in this robust public discussion and personally invite you to attend one of the thirteen Small Business Jobs Act Tour events. There is still more work to do. We want to make sure we are building on what works and improving where we can. Over the course of the Tour, we look forward to:

- Discussing new loan programs, including the 504 refinancing program and Community Advantage, with current and prospective SBA lenders at our Lender Roundtable
- Hearing from key stakeholders—such as small business contractors, large primes, and contracting officers—and getting their input on key government contracting provisions, such as multiple award contract set asides, subcontracting improvements, and mentor-protégé programs for women, service-disabled veterans and firms located in HUBZones
- Introducing our resource partners, including our Small Business Development Centers, Women's Business Centers, and SCORE, and signing up small business owners and entrepreneurs for counseling sessions

- Talking to small business owners about SBA resources to support export opportunities as well as the President's National Export Initiative

Below, I have included the tour dates and a list of breakout sessions you may be interested in attending. At the events, everyone will have an opportunity to learn about new Jobs Act provisions, and offer their input on implementation. I hope you will be able to attend.

For a complete list of dates, locations, and topics being discussed, and to register for an event near you, please visit www.sba.gov/jobsacttour.

Warm regards,



Marie C. Johns

Small Business Jobs Act Tour Dates and Locations:

- Columbus, OH, March 28
- Miami, FL, March 28
- Atlanta, GA, March 30
- New York, NY, March 30
- Boston, MA, April 1
- San Antonio, CA, April 1
- Albuquerque, NM, April 11
- San Diego, CA, April 11
- Seattle, WA, April 13
- Denver, CO, April 13
- Chicago, IL, April 15
- Huntsville, AL, April 15
- Washington, DC, TBD

Breakout Sessions:

For the agenda for each city, please visit <http://www.sba.gov/jobsacttour>.

Small Business Jobs Act Provisions Affecting Small Business Participation in Government Contracting

- SBA's Office of Government Contracting and Business Development will take general comments on key contracting provisions, including:
 - multiple-award contract set-asides
 - contract bundling accountability
 - consolidation of contract requirements
 - subcontracting; plan improvements, misrepresentations, and timeliness of payment
 - mentor-protégé programs for women-owned, service-disabled veteran-owned, and HUBZone businesses
 - presumption of loss to the federal government and willful misrepresentation of size and status by business owners
 - annual certification of size requirement

Lender Roundtable (for Prospective and Current SBA Lenders)

- SBA's Office of Capital Access will discuss new efforts to simplify and streamline loan programs and requirements, while also enhancing customer service in areas such as lending policy, processing, and oversight operations.

Opportunities in Accessing Capital for Small Businesses

- SBA's Office of Capital Access will discuss opportunities for accessing capital, and how SBA loan programs (including new Jobs Act tools) can help.

New SBA Loan Programs for Small Businesses

- SBA's Office of Capital Access will discuss major new lending initiatives, including Advantage loans, 504 re-financing, the Dealer Floor Plan pilot, and more.

Investing in Counseling and Training Services to Support the Growth of Small Businesses

- SBA's Office of Entrepreneurial Development will discuss the Jobs Act's support for your local Small Business Development Center and other resources to provide free counseling and training in areas such as exporting.

Expanding Exporting Opportunities for Small Businesses

- SBA's Office of International Trade will discuss new exporting tools such as increased loan sizes, the Export Express program, and state-level STEP grants made possible by the Jobs Act as well as new efforts under the National Export Initiative to double exports over the next five years.

Size Standards Overview

- SBA's Office of Size Standards will discuss the following:
 - basics of SBA's small business size standards
 - comprehensive size standards review
 - how SBA establishes, reviews and revises size standards (Size Standards Methodology)
 - order of NAICS sectors to be reviewed and their current status
 - Federal rulemaking process
 - size standards policy issues for which SBA seeks public feedback